

<b>SEMESTER 1    September-December 2024</b>
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CODE	taught in		COURSE TITLE	CONTACT HOURS	PLACES AVAILABLE	ECTS CREDITS
	FR	EN				
<b>French as a Foreign Language (Managed by the Department of Languages of the University of Montpellier)</b>						
<b>Dates: from late September to December 2024, exam included</b>						
ADBC013	X		FLE (French as a Foreign Language)	24	places available	3
<b>Courses from the Bachelor of International Management &amp; Business program (BIMB)</b>						
<b>Dates: from 23/09/24 minimum to 20/12/24 maximum, exams included</b>						
ADBC001		X	International market studies	18	places available	3
ADBC002		X	International marketing mix	18	places available	3
ADBC003		X	Psychosociology	18	places available	3
ADBC004		X	Intercultural management	18	places available	3
ADBC005		X	Decision psychology	18	places available	3
ADBC006		X	Introduction to finance and international finance	18	places available	3
ADBC007		X	World economy	18	places available	3
ADBC008		X	Export strategy	18	places available	3
ADBC009		X	International negotiation	18	places available	3
ADBC010		X	International distribution and sales	18	places available	3
ADBC012		X	Spanish <i>2 groups: beginners or advanced</i>	30	places available	5
<b>Courses from the Licence 3 Management Technologies &amp; Sciences program (L3 MTS)</b>						
<b>Dates: from 02/09/24 minimum to 20/12/24 maximum, exams included</b>						
	X		Simulation de gestion (Licence)	30	5	5
AALSTC02	X		Economie générale	15	5	3
AALSTC03	X		Droit	15	5	3
AALSTC04	X		Marketing stratégique	15	5	3
AALSTC05	X		Marketing opérationnel	15	5	3
AALSTC06	X		Théorie de la décision	15	5	3
AALSTC01	X		Comptabilité analytique	15	5	3
AALSTC08	X		Théorie des organisations	15	5	3
AALSTC09	X		Gestion des ressources humaines	15	5	3
AALSTC10	X		Informatique-Bureautique	15	5	3
AALSTC11	X		Data web certification	15	5	3
<b>Courses from the Master 1 in Management program (M1 commun)</b>						
<b>Dates: from 09/09/24 minimum to 14/12/24 maximum, exams included</b>						
AAMS110	X		Gestion des Ressources Humaines	30	5	6
AAMS1C00	X		Marketing	15	5	3
AAMS1C01	X		Etudes et diagnostic	15	5	3
AAMSC000	X		Comptabilité	15	5	3
AAMSC001	X		Contrôle	15	5	3
AAMS1C03	X		Théorie des organisations (M1)	15	5	3
AAMS1C02	X		Théorie de la firme	15	5	3
AAMSC002	X		Informatique de gestion	15	5	3
AAMSC003	X		Simulation de gestion (M1)	15	5	3
AAMS122	X		Management des systèmes d'information	30	5	6
<b>Courses from the Master 1 International Business Engineering program (M1 MIBE)</b>						
<b>Dates: from 09/09/24 minimum to 20/12/24 maximum, exams included</b>						
AAMCC100		X	Organizational theory	18	5	3
AAMCC101		X	Theory of the firm	18	5	3
AAMCC102		X	Financial accounting	18	5	3
AAMCC103		X	Cost accounting and international cost accounting	18	5	3
AAMCC104		X	Strategic marketing (M1)	18	5	3
AAMCC105		X	Marketing studies	18	5	3
AAMCC106		X	Information systems	18	5	3
AAMCC107		X	Simulation (M1)	18	5	3

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AAMCC108		X	Introduction to finance (M1)	18	5	3	
AAMCC109		X	Global entrepreneurship	18	5	3	
AAMCC110		X	CSR & Ethics	18	5	3	
AAMCC111		X	International human resources management	18	5	3	
<b>Courses from the Master 2 Marketing Intelligence and International Sales Strategy program (M2 MISS)</b>							
<b>Dates: from 02/09/24 minimum to 15/12/24 maximum, exams included</b>							
AMISC000		X	Business intelligence	18	5	3	OPEN TO MASTERS STUDENTS ONLY
AMISC001		X	Pricing	18	5	3	
AMISC004		X	Digital marketing & selling	18	5	3	
AAMISC01		X	Digital transformation journey	18	5	3	
AAMISC02		X	Collaborative management	18	5	3	
AAMISC03		X	Sales & complex negotiation	18	5	3	
AMISC006		X	Design thinking & agility	18	5	3	
AMISC007		X	Research methodology & disruptive approach	18	5	3	
AAMISC00		X	Supply chain management, sales & distribution	18	5	3	
AMISC009		X	Intercultural communication	18	5	3	
AAMISC05		X	Leading a sales force and business ethics	18	5	3	
AAMISC06		X	Key account management	18	5	3	
AMISC011		X	Case studies	18	5	3	
AAMISC07		X	Simulation	18	5	3	
<b>Courses from the MBA Digital Business &amp; Innovation program</b>							
<b>Dates: from 23/09/24 minimum to 20/12/24 maximum, exams included</b>							
ADGC011		X	IT for human resources management	18	places available	3	OPEN TO MASTERS STUDENTS ONLY
ADGC010		X	Big data	18	places available	3	
ADGC007		X	Business process management	18	places available	3	
ADGC008		X	Technologies management	18	places available	3	
ADGC001		X	International strategy	18	places available	3	
ADGC002		X	E-marketing & sales force	18	places available	3	
ADGU010		X	Innovation management	36	places available	6	
ADGC003		X	European culture	18	places available	3	
ADGC005		X	Business game	18	places available	3	
ADGC012		X	Cyber security	18	places available	3	